

## **KEEPING YOUR BUSINESS ON THE LEADING EDGE**

WORKING TOGETHER TO HELP MEET YOUR TECHNOLOGY OBJECTIVES



# Stay on the leading edge with ODP Business Solutions

ODP Business Solutions — previously Office Depot<sup>®</sup> Business Solutions Division — takes a fresh approach to how we focus on businesses like yours. We're more flexible and more innovative, all while bringing nearly 30 years of knowledge and experience to the table.

We deliver industry-leading, end-to-end managed services, technology, and consulting, plus products from more than 1,000 trusted brands. ODP Business Solutions is built for today's world of work, wherever work gets done.





## We provide technology for a variety of industries

The world of business is constantly evolving. With the sudden shifts in how, when, and where people work, learn, and succeed, having the latest technology at your fingertips is more important than ever.

ODP Business Solutions is here to support you as you aim to maintain productivity in the face of volatility. We work with organizations in these industries and more:

- Business
- Construction
- Education
- Finance and insurance
- Government
- Health care

- Hospitality and accommodations
- Information technology
- Manufacturing
- Real estate
- Retail
- Utilities



## Aim for success with our industry-leading product selection

Let ODP Business Solutions equip your organization for productivity. By leveraging our strong partnerships with world-class companies, we can provide 200,000+ products and solutions to help keep your business ahead of the curve.

We offer products and solutions for every area of your business:

- Networking and cables
- Data center cloud storage and services
- Security
- Software
- Peripherals and accessories
- Copiers, printers, and multifunction machines

- Scanners and shredders
- Desktops, laptops, and tablets
- Monitors
- Projectors
- Mobile devices
- Videoconferencing solutions
- Apple<sup>®</sup> products
- And much more



### Did you know?

We're an Apple<sup>®</sup> authorized corporate reseller. Our comprehensive assortment of signature products at odpbusiness.com includes:

- iPad® mobile digital devices
- iPad mini<sup>®</sup> mobile digital devices
- iPad devices with Retina® displays
- iMac<sup>®</sup> computers
- MacBook Pro<sup>®</sup> computers

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#### Did you know?

An **annual survey** by FlexJobs found that 65% of respondents are more productive in their home offices than at a traditional workplace. Fewer distractions and interruptions and less stress from no commute, minimal office politics, and a personalized, quiet environment are all contributors to a more productive remote worker.

Source: https://www.flexjobs.com/blog/ post/remote-work-statistics/

## We provide technology solutions for the way you work

#### Engage and collaborate anywhere and anytime

ODP Business Solutions is an industry leader that delivers scalable and adaptive communication platforms, so your business can stay on top of digital workplace trends.

Our technology solutions give employees tools to connect and work together — and put you on a path to increased productivity, cost savings, a more mobile and agile workforce, and increased flexibility in today's complex marketplace.

#### Work from anywhere

We'll help you connect employees in ways that meet their objectives and preferences while leveraging virtual technologies to generate more ideas and promote innovation.

#### Learn from anywhere

Leverage our powerful infrastructure to help your staff train online. We offer subscription-based solutions that are portable, accessible, and customizable.

#### Hybrid working

Let us help manage the balance between on-site and hybrid working with scalable applications that can grow with your business.

#### Curated bundles

Consider what combination of technologies is helpful to have on hand in a home workspace. We can provide laptops, monitors and monitor stands, docking stations, keyboards, headsets, multifunction printers, web cameras, and more.

#### Services and support

With 5,000+ field service technicians in the U.S. and Canada, we cover 95% of ZIP codes with 24/7/365 on-call support for on-site repairs and maintenance.



### Leverage our IT experience

ODP Business Solutions can help your IT organization shift its focus from infrastructure maintenance to investment in core business. Our end-to-end services provide efficient and sustainable technology solutions.

#### IT-managed services portfolio

#### Asset management

Rely on us to manage your:

- System maintenance
- Warranty extensions
- Installs, moves, add-ons, and changes
- Licensing
- Asset tagging and disposal

## Device management for workplaces and classrooms

Look to us for efficient, sustainable device management. We'll procure your devices and configure, repair, and sustainably dispose of them at end of life with a high-security data wipe.

#### Software as a service (SaaS)

Utilize our SaaS capabilities to help you improve efficiency and reduce expenses by simplifying hardware management and streamlining your digital workspace.

#### PrintIQ<sup>®</sup> managed print services

Showcase your business at its best. Let us help you actively manage and optimize your print fleet and related workflows.

#### Device as a service (DaaS)

Leverage this solution for procurement, selling, leasing, and asset management as a service with full end-to-end life cycle management.

#### **Technical support**

Tap into multiple avenues of support such as on-site, online, chat, text, phone, or mobile app to help minimize downtime and drive successful business outcomes.

#### **Specialized** solutions

- Mobility
- Digital signage
- Collaboration









#### **Security solutions**

Whether it's mobile device management, always-on network solutions, or powerful security and support, we are here to help cover your business.

#### Cyber protection

Look to us to help address security threats with managed firewall and intrusion solutions. We'll help you not only identify threats but also promptly remediate them.

#### **Data protection**

Partner with us to help safeguard your organization against data corruption, compromise, loss, and data breaches. We provide a comprehensive data security solution to support your organization.

#### Mobile device management

Your organization should be able to count on reliable and secure connectivity for any mobile device, anywhere and anytime. Whether you have a few devices or thousands, we are the partner that scales for you.

#### Network protection

Edge locations rely on network connections to operate and conduct business. We can provide infrastructure tools and security, so your IT team can focus on important core business objectives.



Our certified technicians have you covered with remote and on-site support in the U.S. It's just one of the ways ODP Business Solutions helps to keep your business up and running.







SOLUTIONS

### Why ODP Business Solutions?

Our technology capabilities are just the beginning — our innovation helps drive your success. ODP Business Solutions brings you:

- Over \$3 billion of buying power for technology products and solutions in North America
- Experienced tech sales and support team
- Stocking capabilities at multiple U.S. distribution centers and Canadian fulfillment centers combined with partner distributors
- Multimillion-dollar investment in enhancing our technology solutions ordering platform on odpbusiness.com
- Flexible and robust billing and reporting systems
- Savings on shipping/distribution
- Technology products available on our B2B platform at contract prices
- The ability to leverage spend with office supplies and other categories

#### On the leading edge of experience

With decades in the industry, our technology sales and support team is consultative, knowledgeable, and highly adept at solving complex IT challenges.

We're dedicated to understanding your unique objectives and applying the full advantages of our skills, scale, strength, and capabilities to help meet your technology goals in the most efficient way possible.

#### Top brands

Count on us for a variety of technology products from over 1,000 top brands, including:

- Absolute®
- AVer
- Avid
- Bretford
- Califone
- Cyber Acoustics
- Fortinet
- Gumdrop

- HamiltonBuhl
- HP
- Jabra®
- Lenovo®
- LexmarkLightspeed

MakerBot<sup>®</sup>

And many more

Microsoft

Samsung<sup>®</sup>Texas Instruments

ViewSonic<sup>®</sup>

• Poly

Lignispeed
Logitech<sup>®</sup>





#### Supply chain/distribution

Best of all, with multiple distribution warehouses across the U.S., ODP Business Solutions can help provide fast and dependable delivery of your technology — so you can enjoy peace of mind.

#### Personalized account management

At odpbusiness.com, you can enjoy secure, personalized shopping and order management with the following benefits:

- Extensive product selection
- Specialized business services and state, local, and education (SLED) sales specialists
- Unmatched supply and technology efficiencies
- Single point of contact to help manage your technology requirements

#### Dependable customer support

Our knowledgeable customer service representatives provide 24/7/365 support to keep your business operating. They can help with:

- Facilitating orders
- Checking order status
- Providing information on any general account inquiries

### Let us be your main source for technology

With ODP Business Solutions on your side, you'll have a collaborator with nearly 30 years of experience enabling the digital workplace for businesses of all sizes. We deliver industry-leading, end-to-end managed services, technology, and consulting.

Choose from a wide range of technology products from 1,000+ top brands. Our trusted advisors can help solve your complex IT challenges and provide cybersecurity solutions, device life cycle management services, SaaS, and much more.



## Are you ready to begin the conversation?

Fill out **this short form** to get started.